

# Turn On Your Business!

*How much money are you losing because your team is not selling like you know they should?*

*Introducing*

## The Razor Sharp Professional Small Business Selling Skills Seminar

**An incredibly innovative and cost effective solution for providing your team with the tools and motivation to increase profits, performance and income!**

### Program Outline

#### Your sales team will learn how to:

- Increase Sales and Profits
- Ten things you can do today to get business
- Great sales people ask great questions –
  - Six benefits to asking great questions
  - Great sales questions and how to use them
- Four key words that describe every top performing sales leader
- Strategies for keeping yourself motivated and energized
- Habits – How to master the habits of the most successful sales professionals

#### Who should attend the seminar?

*What we cover in this seminar is critical to the success of*

- Sales Managers
- Sales Professionals
- Small Business Owners
- Entrepreneurs
- Office Managers
- Corporate Sales Professionals

*If you are planning for rapid growth in the next few years make sure your team attends this program! The momentum created by implementing these powerful sales strategies together, will ensure that your team reaches your targets much sooner than anticipated!*

**For Complete Program Outline: Call 740-777-1711 or [Contact@ASESeminars.com](mailto:Contact@ASESeminars.com)**

#### Columbus

May 9, 2011  
The Crown Plaza Hotel  
33 East Nationwide Boulevard  
Columbus, Ohio 43215  
Session I 9:00 AM to 12:00 PM  
Session II 1:00 PM to 4:00 PM

#### Dayton

May 10, 2011  
The Holiday Inn – Dayton Mall  
31 Prestige Plaza Drive  
Miamisburg, Ohio 45342  
Session I 9:00 AM to 12:00 PM  
Session II 1:00 PM to 4:00 PM

#### Cincinnati

May 12, 2011  
Embassy Suites Hotel  
10 East Rivercenter Boulevard  
Covington, Kentucky 41011  
Session I 9:00 AM to 12:00 PM  
Session II 1:00 PM – 4:00 PM

# ASE

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