

Profile

- Born in the hills of Appalachia
- First in family to graduate from college
- Paid 100% of college expenses selling Life Insurance and Investments from age 18-23
- Became a sales superstar with two Fortune 100 companies
- Personally responsible for ten's of millions of dollars in sales
- Founder of computer and software training company in 1992
- Company grew from one small office in Cincinnati to service more than 300,000 customers with offices in eleven states and fourteen cities
- Sold computer training divisions in 1998
- As an international feature speaker/trainer Doug has presented sales, communications, leadership and professional development programs throughout forty-seven different States and four different countries.
- More than 70% of the current Fortune 500 Companies have attended one of Doug's programs.
- Numerous regional radio and television appearances
- Personally quoted in The Wall Street Journal – Smart Money Magazine – U.S. News and World Report- The Washington Post and Lifestyles Magazine.



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ABC News New York • Abbott Laboratories • Unisys • IBM • Microsoft • Mutual of Omaha • American Electric Power • Bank One / Chase • Wells Fargo Bank • Lehigh University • Dupont • Chrysler • Cleveland Clinic • Mayo Clinic • UC-Santa Barbara • Utah University • Princeton University • U.S. Department of Homeland Security • Beverly Hills Police • Borders • Social Security Administration • Marvin Windows and Doors • Fuji • Newall • Antioch • Masco • CVS • Pharma-Novartis • Nationwide • Wendy's International • Kroger • Bombardier • Ashland Chemical • Borden • Hershey • Porsche • BMW Financial • Pearl Harbor Officers Club and many more entrepreneurial and associations throughout North America and Europe.